

Medicare <u>Strongly Advises</u> that you have: Rx coverage Plan D or Equivalent In order to escape penalties!

A MUST HAVE! BUT WHICH PLAN?

MEDICARE PART D

OR

MEDICARE ADVANTAGE



- MOST MEDICARE ADVANTAGE PLANS INCLUDE RX COVERAGE AS PART OF THE OVERALL HEALTH PLAN
 COVERAGE SO THERE IS NO NEED TO FURTHER CHOOSE
- WE WILL DEVOTE OUR TIME HERE TO A DISCUSSION OF MEDICARE PART D STAND ALONE PLANS

COST CONSIDERATIONS

MONTHLY PREMIUM

DEDUCTIBLE

COPAYMENT (\$)/COINSURANCE (%)

COVERAGE GAP

2021 Estimated Monthly Premium Adjustment Based on Income : Known as IRMAA

Individual Annual Income	Couples Annual Income	What you pay in addition to your regular Part D premium	
Equal to or below \$85,000	Equal to or below \$170,000	\$0	
\$85,001 – \$107,000	\$170,001 – \$214,000	\$12.40	
\$107,001 – \$133,500	\$214,001 – \$267,000	\$31.90	
\$133,501 – \$160,000	\$267,001 – \$320,000	\$51.40	
\$160,001 – \$499,999	\$320,001 – \$749,999	\$70.90	
\$500,000 and above	\$750,000 and above	\$77.90	

COST DEFINITIONS

- DRUG PLANS CHARGE A MONTHLY FEE (PREMIUM).
 - THIS IS IN ADDITION TO THE PREMIUM YOU PAY FOR YOUR MEDICARE SUPPLEMENT INSURANCE "PART B" PLAN.
 - YOU CAN CONSIDER AUTOMATIC PAYMENT ARRANGEMENTS.
- YEARLY DEDUCTIBLE: THE AMOUNT YOU PAY BEFORE YOUR DRUG PLAN BEGINS TO PAY ITS SHARE OF YOUR COVERED DRUGS.

SOME PLANS HAVE ONE, SOME DON'T. IF THERE IS ONE, IT IS LIMITED TO \$445 IN 2021.



- COINSURANCE/COPAYMENT: THIS IS THE AMOUNT YOU PAY FOR EACH PRESCRIPTION AFTER YOU'VE PAID YOUR DEDUCTIBLE
 - (IF YOUR PLAN HAS ONE)
 - COINSURANCE: PAYING A PERCENTAGE OF THE COST OF A DRUG
 - COPAYMENT: PAYING A SET DOLLAR AMOUNT FOR ALL DRUGS WITHIN A TIER



- TIERS: MOST PLANS HAVE DIFFERENT LEVELS OR TIERS OF COINSURANCE OR COPAYMENTS WITH DIFFERENT COSTS FOR DIFFERENT TYPES OF DRUGS. TIERS MAY ALSO BE REFERRED TO AS "COST SHARING TIERS".
- DIFFERENT RX POLICIES MAY PUT YOUR DRUGS IN HIGHER OR LOWER TIERS, MAKING THEM MORE OR LESS COSTLY.

TWO MORE TERMS TO UNDERSTAND

- <u>COVERAGE GAP OR DONUT HOLE</u>: AFTER YOU AND YOUR PLAN HAVE PAID A CERTAIN AMOUNT ON MEDICATIONS YOU ENTER THE COVERAGE GAP IN WHICH YOU PAY ALL COSTS OUT-OF-POCKET. (\$4,130 IN 2021).
- THERE ARE STEEP DISCOUNTS ON THE COSTS OF DRUGS PURCHASED WHILE IN THE COVERAGE GAP. (75% FOR BRAND-NAME AND 75% FOR GENERIC DRUGS)
- CATASTROPHIC COVERAGE: ONCE OUT OF THE COVERAGE GAP (\$6,550 OUT OF POCKET IN 2021) YOU GET CATASTROPHIC COVERAGE WHERE YOU PAY ONLY \$8.95-BRAND NAME/\$3.60 GENERIC FOR COVERED DRUGS FOR THE REST OF THE YEAR.

FORMULARY

EACH PLAN HAS ITS OWN FORMULARY! THEREFORE

MATCH THE DRUGS YOU TAKE WITH YOUR PLAN'S FORMULARY

COVERAGE CONSIDERATIONS

PUBLISHED PLAN FORMULARY CONTAINS:

COST OF EACH DRUG - (BY TIER)

TIER DESIGNATION

GENERIC & BRAND-NAME DRUGS

FILLING PRESCRIPTIONS

YOUR RX PLAN HAS RULES:

- MAY REQUIRE PRIOR AUTHORIZATION BY YOUR PROVIDER
- MAY REQUIRE STEP THERAPY

(TRYING CHEAPER DRUGS BEFORE ALLOWING THE MORE EXPENSIVE ONES)

MAY SET QUANTITY LIMITS

PART D – COVERED DRUGS

- PRESCRIPTION BRAND-NAME AND GENERIC DRUGS
- APPROVED BY THE U.S. FOOD AND DRUG ADMINISTRATION (FDA)
- USED AND SOLD IN U.S.
- USED FOR MEDICALLY-ACCEPTED INDICATIONS
- INCLUDES PRESCRIPTION DRUGS, BIOLOGICAL PRODUCTS, AND ASSOCIATED SUPPLIES
- SUPPLIES ASSOCIATED WITH INJECTION OF INSULIN
- PLANS MUST COVER A RANGE OF DRUGS IN EACH CATEGORY
- COVERAGE AND RULES VARY BY PLAN

REQUIRED COVERAGE

- ALL DRUGS IN 6 PROTECTED CLASSES
- 1.CANCER DRUGS
- 2.HIV/AIDS DRUGS
- 3.ANTIDEPRESSANTS
- 4.ANTIPSYCHOTICS
- 5.ANTICONVULSANTS
- 6.IMMUNOSUPPRESSANTS
- ALL COMMERCIALLY AVAILABLE VACCINES (SHINGLES SHOT)
- *EXCEPT THOSE COVERED UNDER PART B (FLU SHOT)

DRUGS EXCLUDED BY LAW UNDER PART D

- *DRUGS FOR ANOREXIA, WEIGHT LOSS, OR WEIGHT GAIN
- ★ERECTILE DYSFUNCTION DRUGS WHEN USED FOR THE TREATMENT OF SEXUAL OR ERECTILE DYSFUNCTION
- *FERTILITY DRUGS
- DRUGS FOR COSMETIC OR LIFESTYLE PURPOSES
- *DRUGS FOR SYMPTOMATIC RELIEF OF COUGHS AND COLDS
- *PRESCRIPTION VITAMIN AND MINERAL PRODUCTS
- ***OVER-THE-COUNTER DRUGS**



- ENROLLMENT IS OPTIONAL
- IF YOU DECIDE TO NOT ENROLL OR DELAY ENROLLMENT TO A LATER TIME, YOU WILL FACE SERIOUS AND LONG-LASTING PENALTIES, INCLUDING LIMITED ENROLLMENT PERIODS AND LIFELONG SURCHARGES!



- DRUG COVERAGE CONSIDERED AS GOOD AS OR BETTER THAN PART D
- INDIVIDUALS WITH CREDITABLE COVERAGE WILL NOT HAVE TO PAY A LATE ENROLLMENT PENALTY IF THEY SWITCH TO PART D USING SPECIAL ENROLLMENT PERIOD (SEP)



Employers or plans should send current and former employees annual notice declaring whether their drug coverage is still considered creditable.

Beneficiary is eligible for SEP if:

They lost creditable drug coverage through no fault of their own or their benefit was reduced and is no longer creditable

PART D - ENROLLMENT & ELIGIBILITY

- MUST BE ELIGIBLE FOR AND ENROLLED IN ORIGINAL MEDICARE PART A & PART B.
- ENROLLMENT PERIODS: INITIAL & ANNUAL
 INITIAL ENROLLMENT PERIOD IS WITHIN SEVEN MONTHS OF YOUR ENROLLMENT IN MEDICARE ITSELF
 THE ANNUAL ENROLLMENT PERIOD IS OCTOBER 15 TO DECEMBER 7 OF EACH YEAR.

SHOPPING FOR YOUR NEW MEDICARE PART D DRUG PLAN IS CRITICAL!

WE WILL SOON BE IN THE OPEN ENROLLMENT PERIOD

OCT. 15 TO DEC. 7

THE "MEDICARE & YOU" HANDBOOKS HAVE NOW BEEN SENT TO YOU EITHER ON LINE OR AS HARD COPY

HOW TO SHOP PART D PLANS AND COMPARE THEIR FEATURES

COMPARE YOUR 2020 PLAN TO YOUR INSURER'S 2021 PLAN AND TO OTHER INSURERS' 2021 PLANS



- MONTHLY PREMIUM
- DEDUCTIBLE & COPAYMENT AMOUNTS
- DRUGS COVERED
- DRUGS NEEDED BY YOU
- PHARMACY CHOICES FOR BEST PRICES
- QUALITY, OR STAR RATINGS



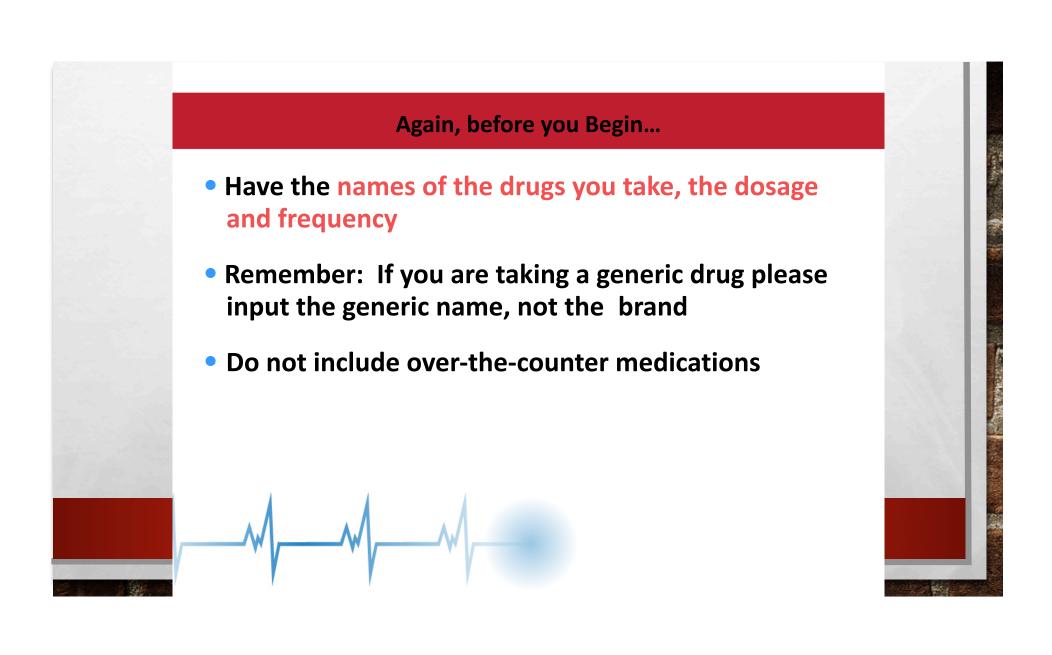
BEST COMPARISON-SHOPPING METHOD IS ON THE INTERNET

• GO TO MEDICARE'S "PLAN FINDER TOOL" AT:

WWW.MEDICARE.GOV/FIND-A-PLAN

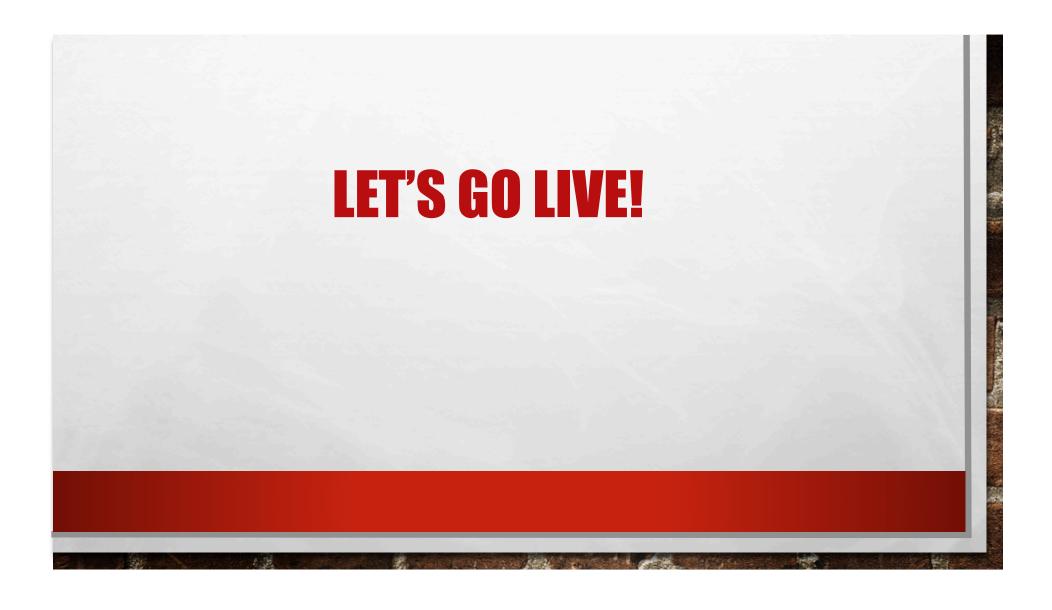


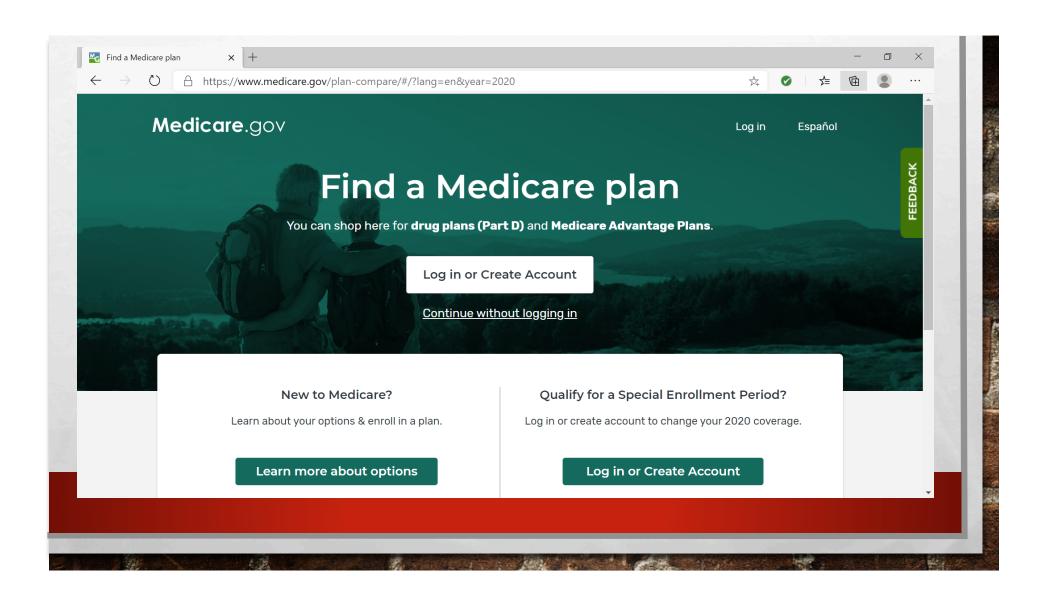
- YOUR MEDICARE CARD
- DRUGS YOU TAKE AND DOSAGES
- YOUR PHARMACY'S NAME

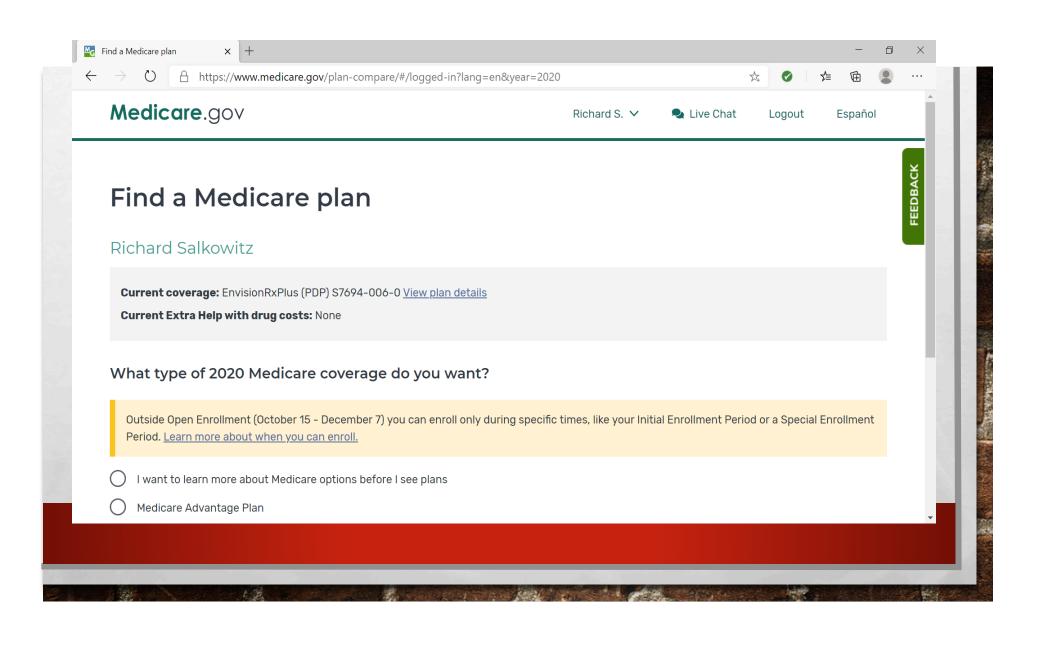




- The Retail Pharmacy You Choose may have an Impact on the Costs of Your Drugs
- If a Brand Name Drug Can be Safely Replaced by a Generic You May be Able to Save Money
- Think About Your Choice as a One Year Decision. Your Medicare Part "D" Rx Plan Can be Changed Each Year During Open Enrollment (October 15th through December 7th)
 - Reasons To Change:
 - Your Part "D" Rx Plan Premium Increased Dramatically
 - Your Current Part "D" Rx Plan Changed the Tier One or More of Your Drugs are On
 - Your Drugs Changed and You Want to See if There is a Better Choice Available







Find a Medicare plan

Richard Salkowitz

Current coverage: EnvisionRxPlus (PDP) S7694-006-0 View plan details

Current Extra Help with drug costs: None

What type of 2020 Medicare coverage do you want?

Outside Open Enrollment (October 15 - December 7) you can enroll only during specific times, like your Initial Enrollment Period or a Special Enrollment Period. Learn more about when you can enroll.

- I want to learn more about Medicare options before I see plans
- Medicare Advantage Plan
- Drug plan (Part D)

Adds drug coverage to Original Medicare.

Confirm your drug list

Be sure your drug list is up-to-date to get the most accurate estimate of your drug costs when looking at plans.

Atorvastatin calcium 10mg

tablet

generic

Remove drug

Add Recently Filled Drugs

Find & Add Drug

Done Adding Drugs

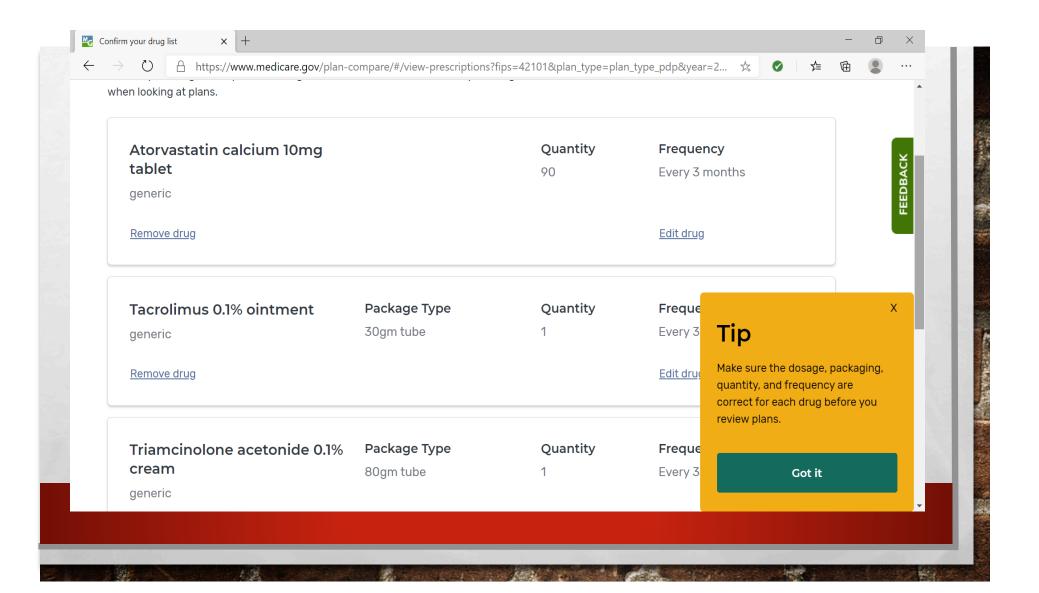
Quantity

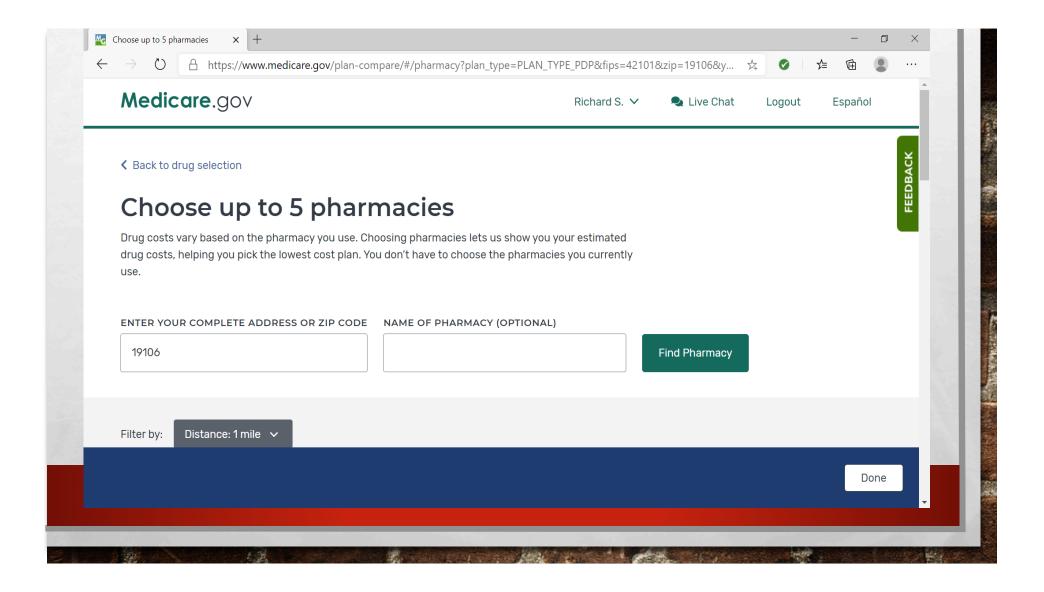
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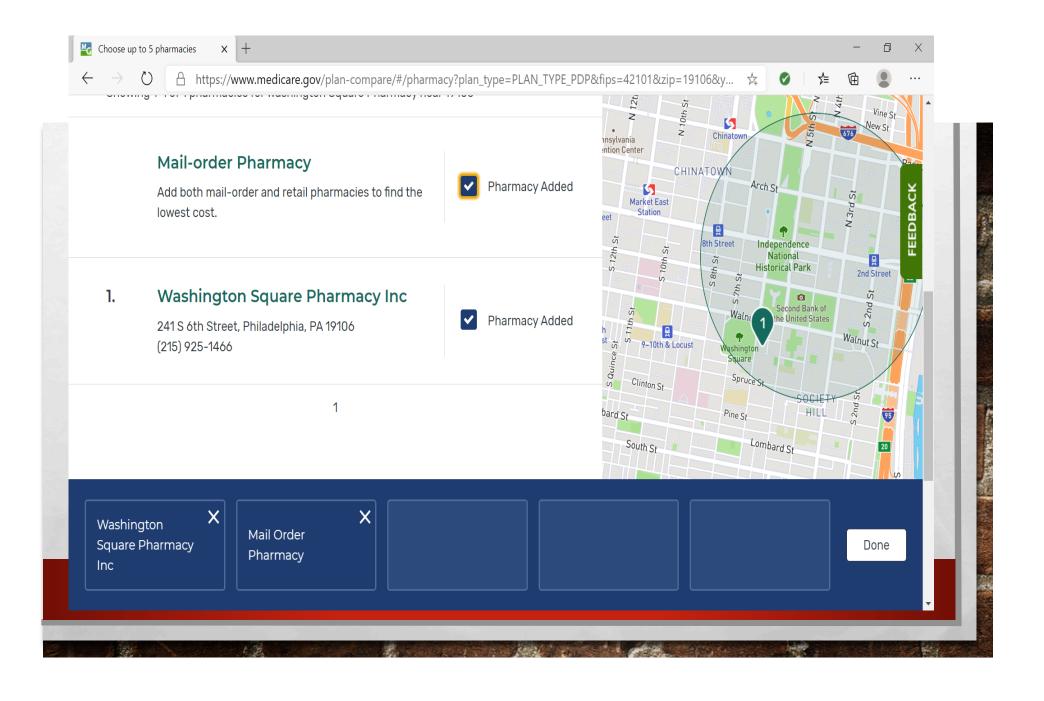
Frequency

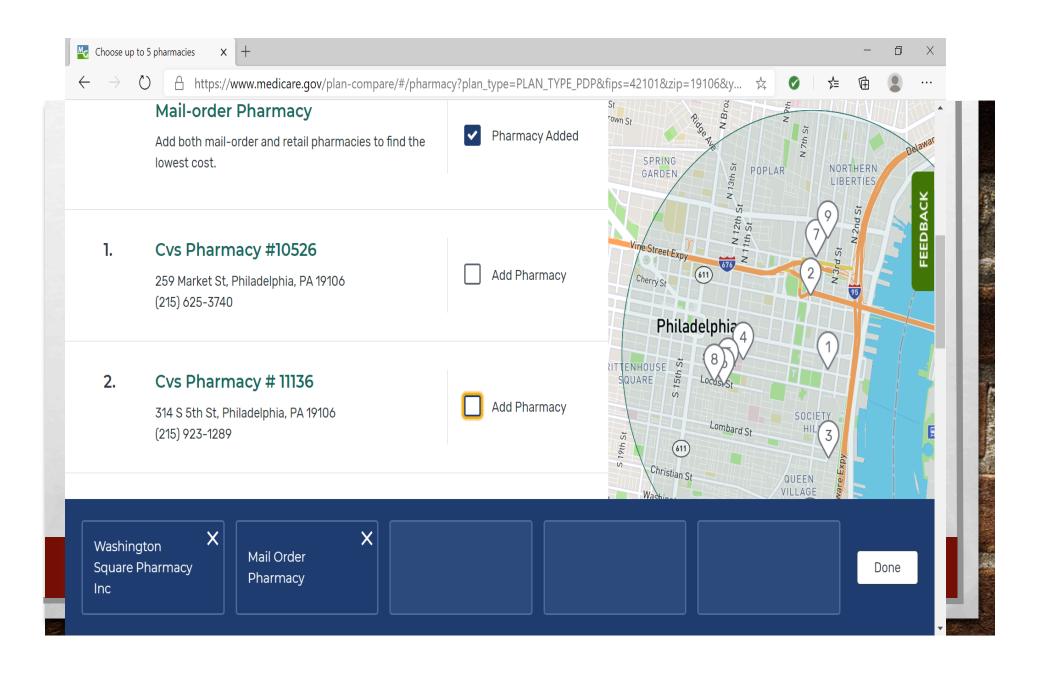
Every 3 months

Edit drug



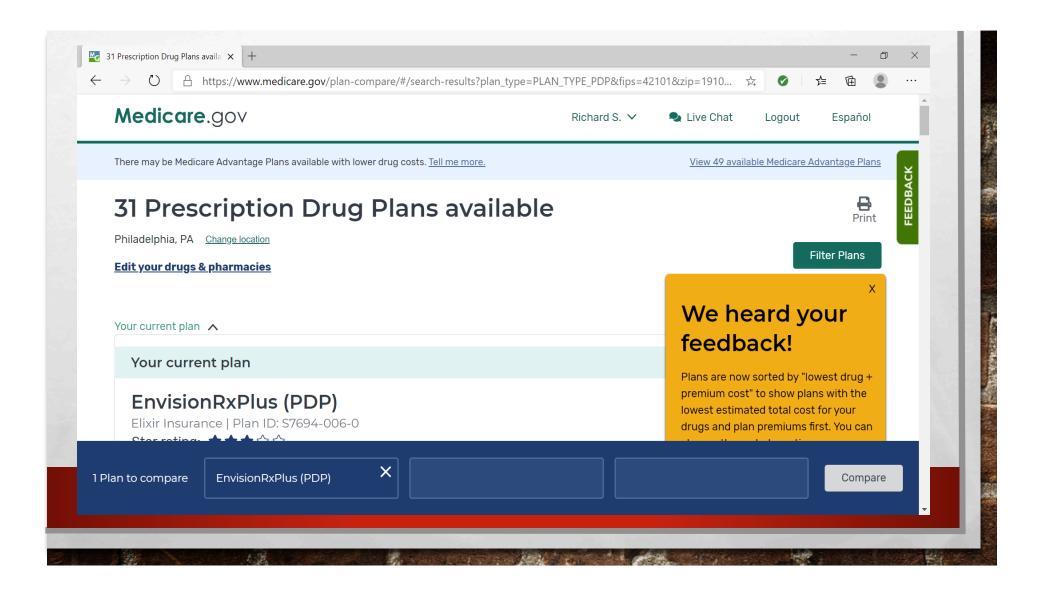


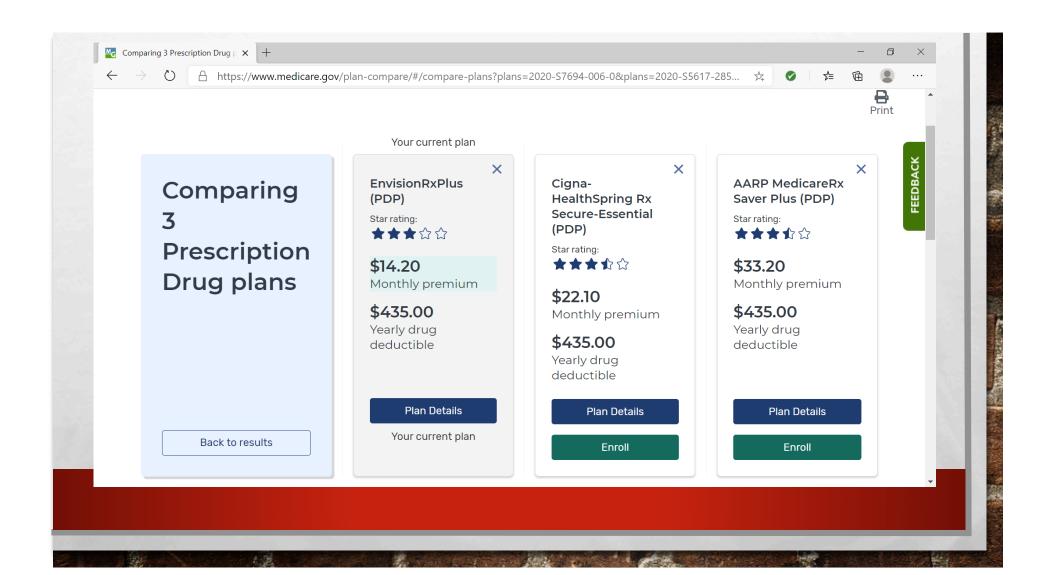


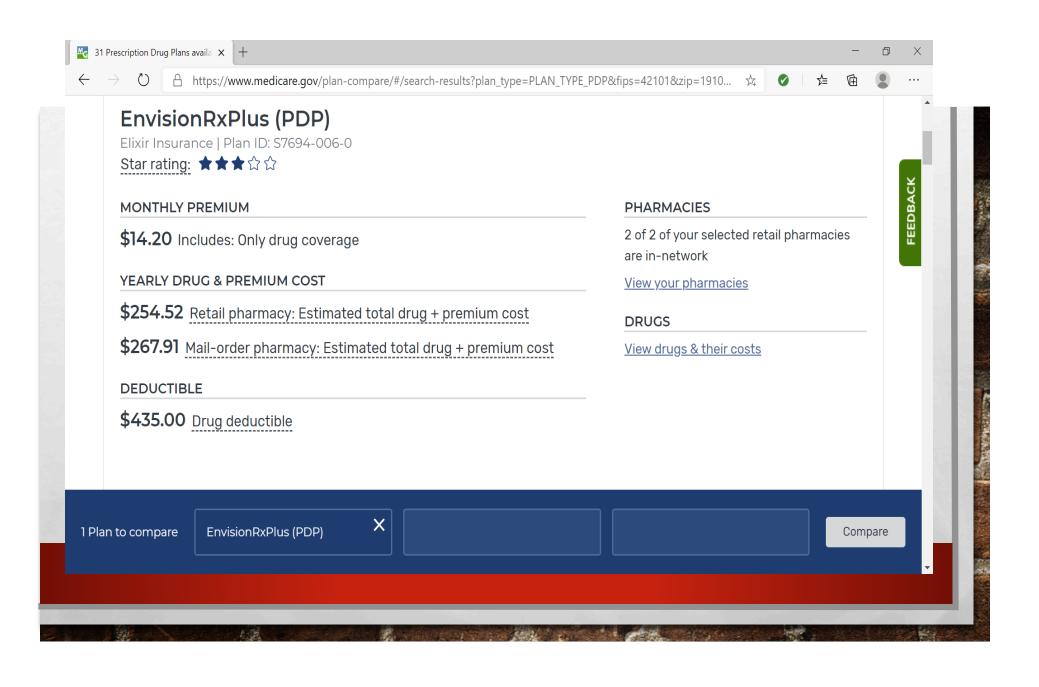


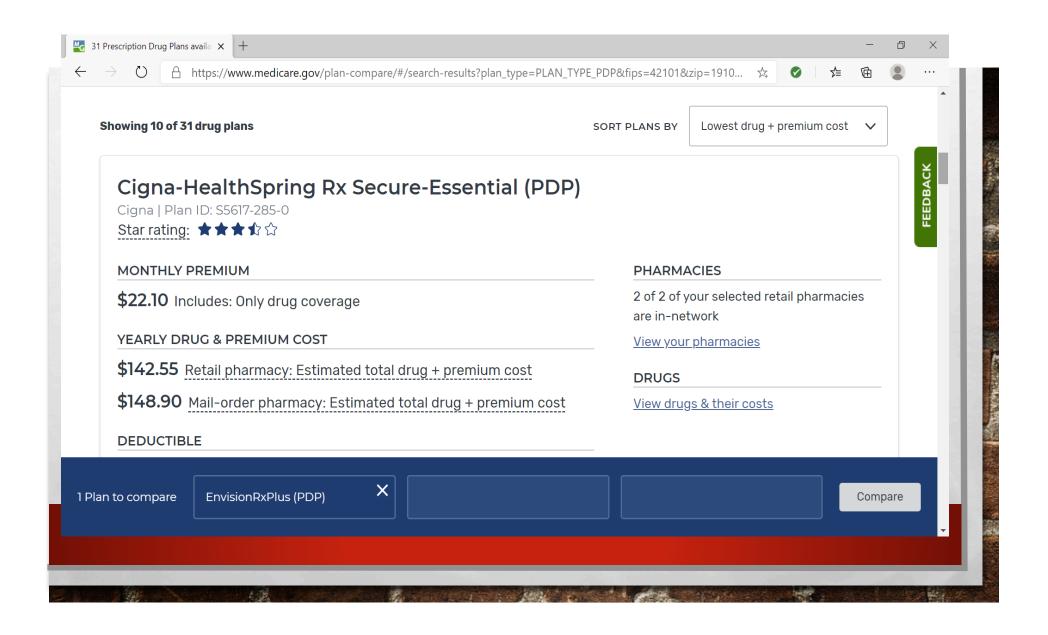
INSULIN SAVINGS

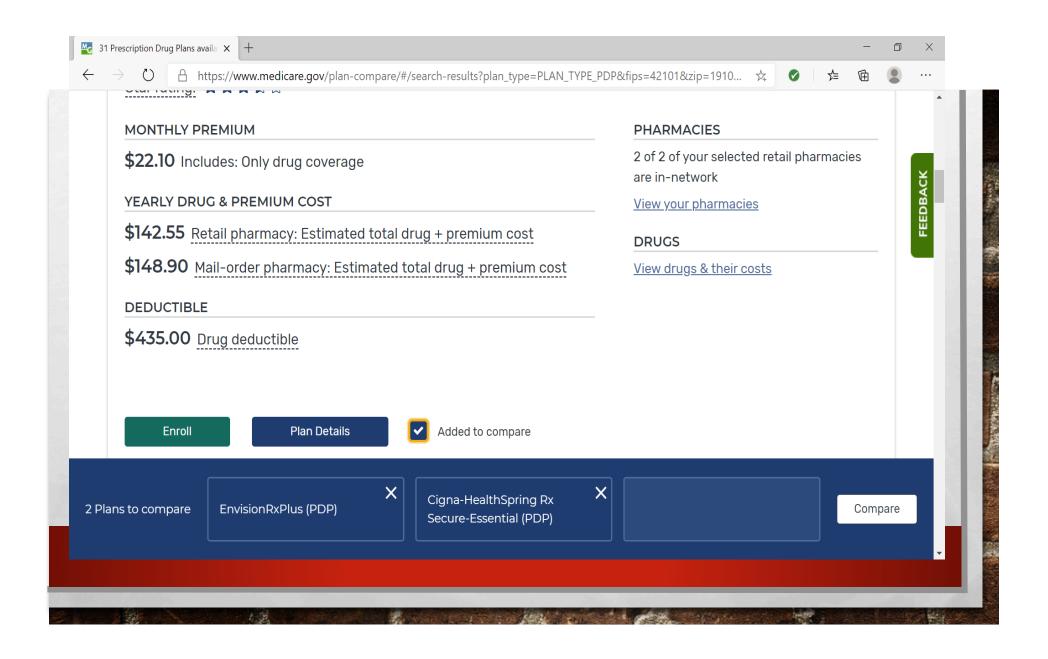
BY CHECKING THIS BOX, YOU'LL ONLY SEE PLANS THAT ARE A
PART OF MEDICARE'S SENIOR SAVINGS MODEL. THESE PLANS
COVER SEVERAL TYPES OF INSULIN AT A MAXIMUM \$35 COPAY
FOR A 30-DAY SUPPLY IN THE DEDUCTIBLE, INITIAL COVERAGE,
AND COVERAGE GAP PHASES OF THE PART D BENEFIT.

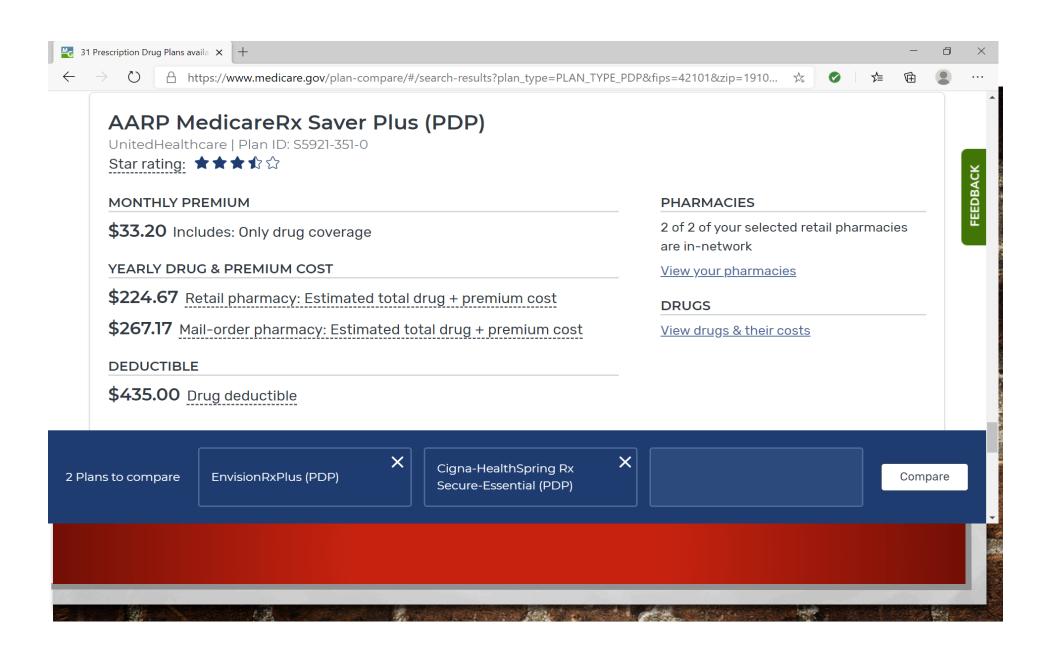


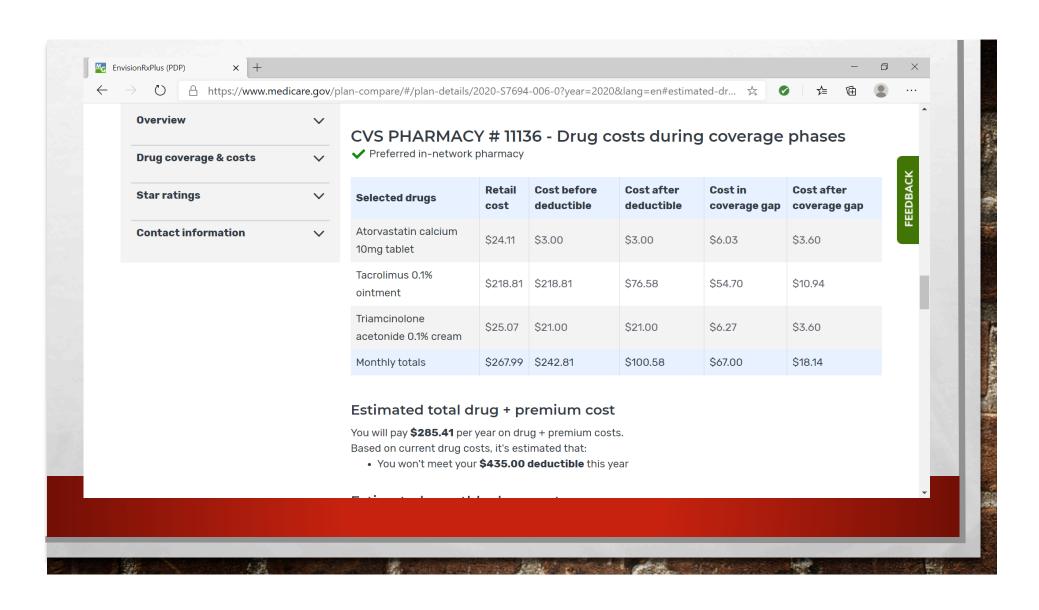


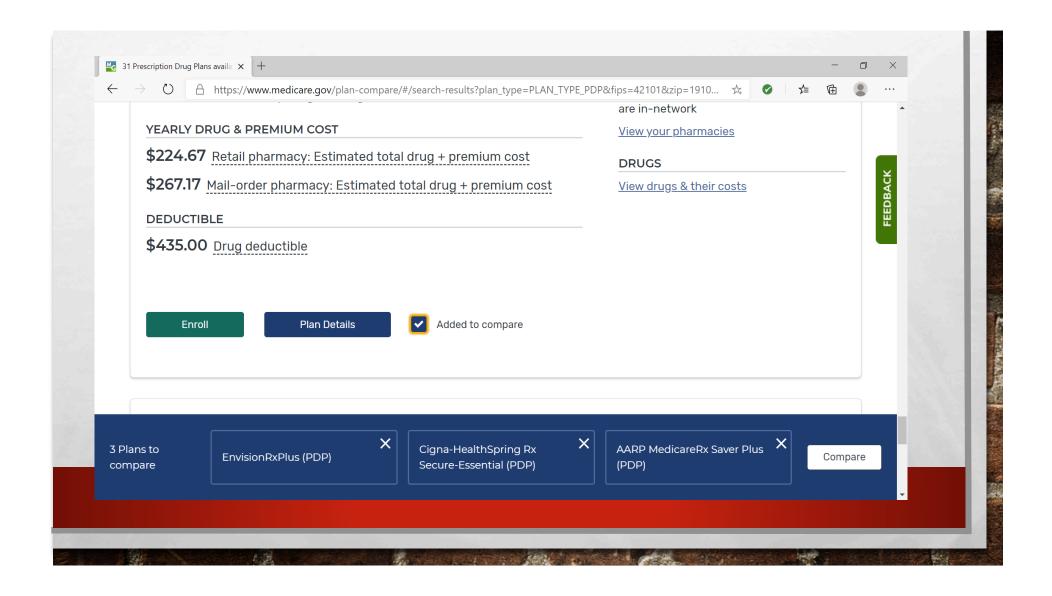


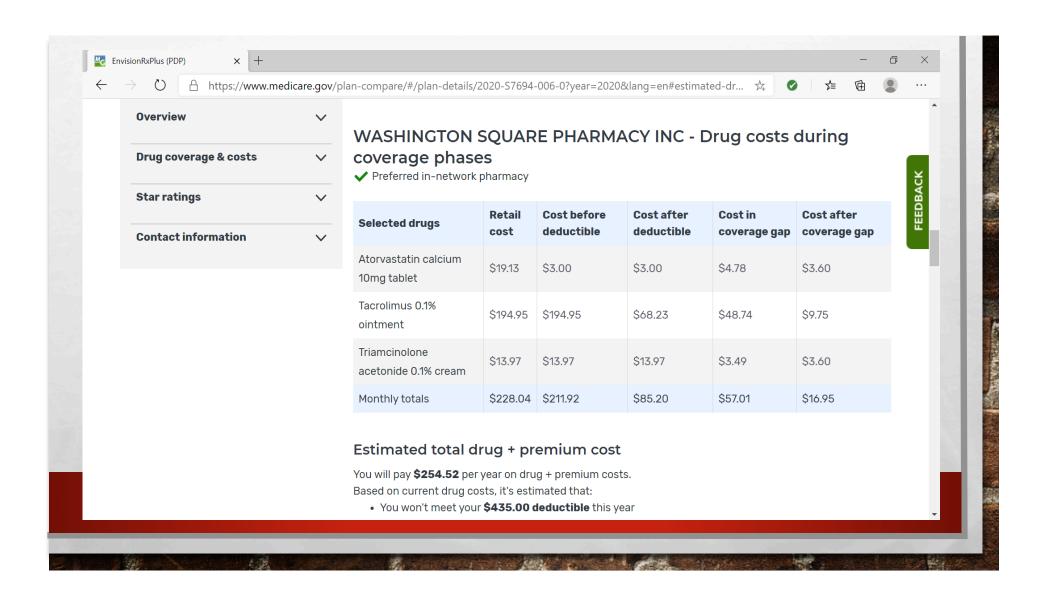


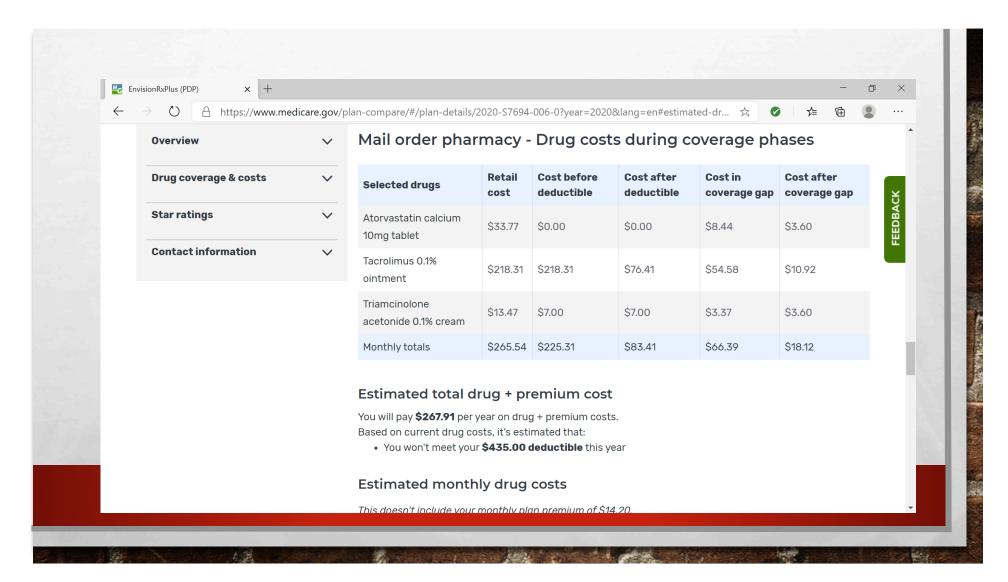


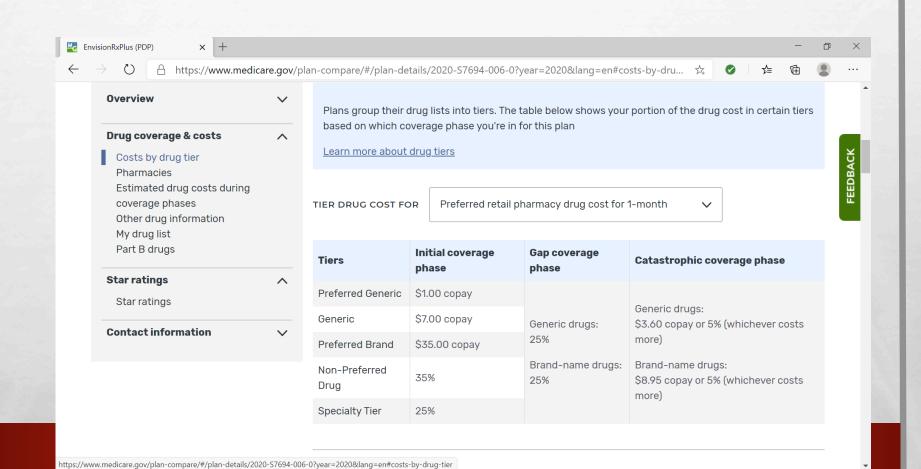


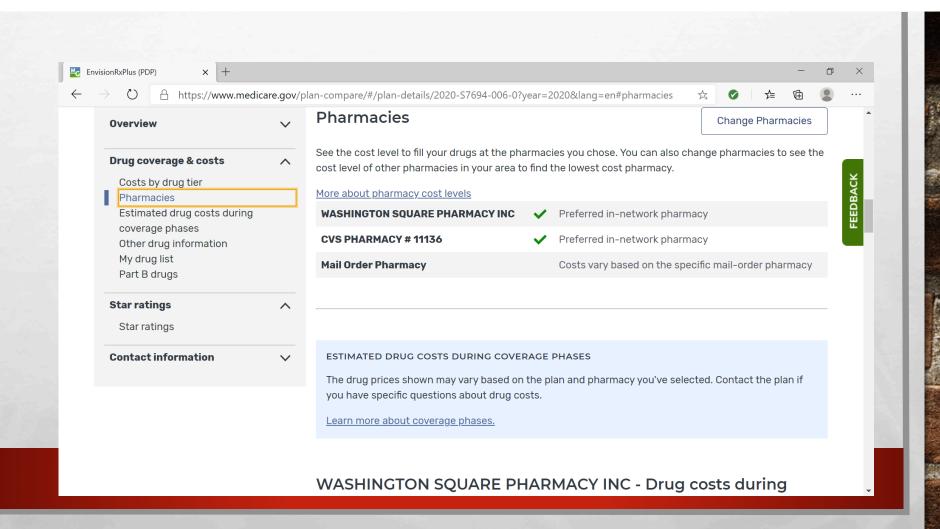












X

Estimated total drug + premium cost

WASHINGTON SQUARE PHARMACY INC

✓ Preferred in-network \$254.52

CVS PHARMACY # 11136

✓ Preferred in-network \$285.41

Mail order pharmacy

✓ Preferred in-network \$267.91

WASHINGTON SQUARE PHARMACY INC

✓ Standard in-network \$142.55

CVS PHARMACY # 11136

✓ Standard in-network \$282.70

Mail order pharmacy

✓ Preferred in-network \$148.90

WASHINGTON SQUARE PHARMACY INC

✓ Standard in-network \$314.63

CVS PHARMACY # 11136

✓ Standard in-network \$224.67

Mail order pharmacy

✓ Preferred in-network \$267.17

EnvisionRxPlus (PDP)

Plan Details

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Your current plan

Cigna-HealthSpring Rx Secure-Essential (PDP)

Plan Details

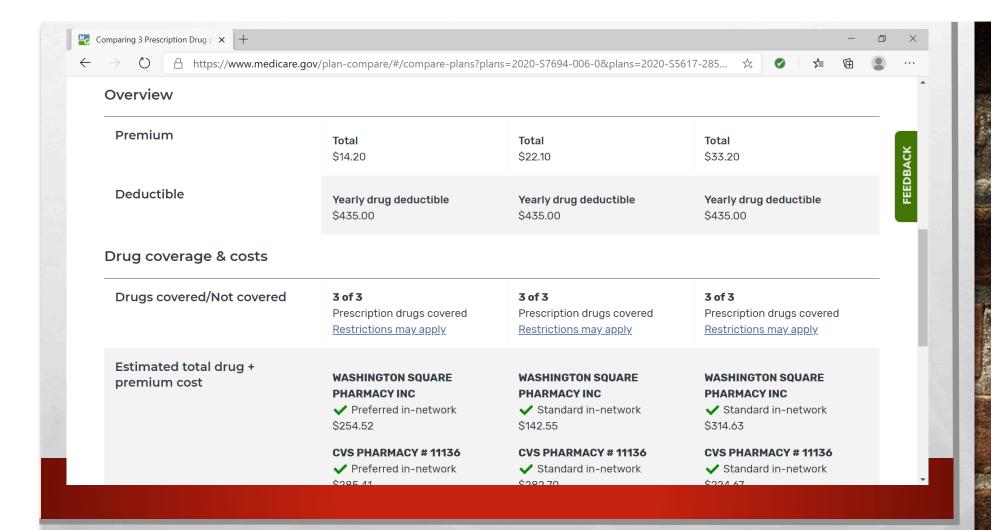
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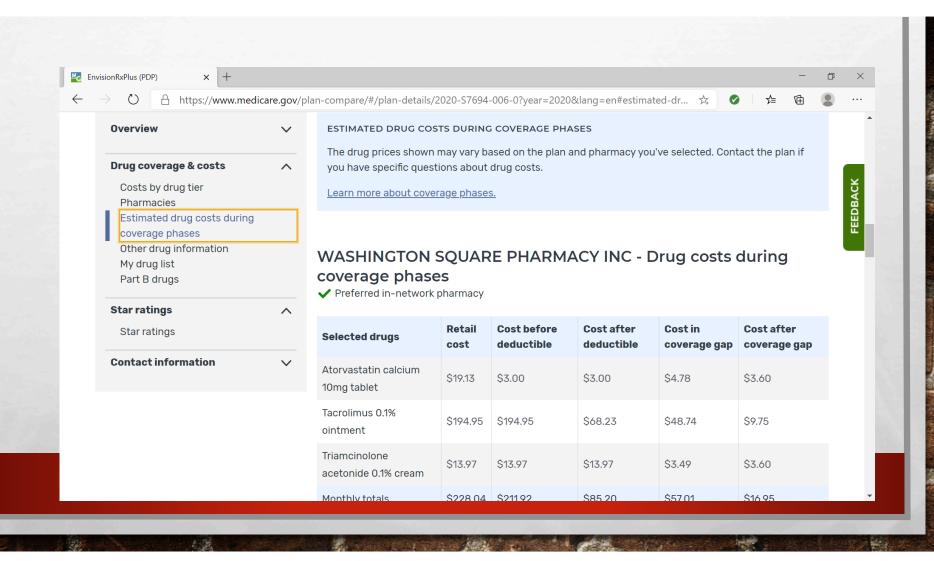
Enroll

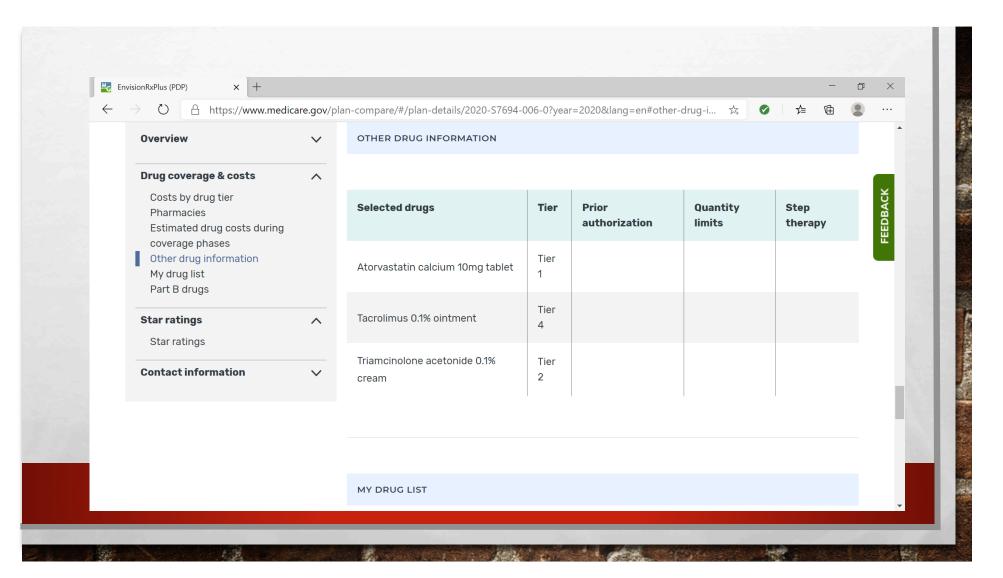
AARP MedicareRx Saver Plus (PDP)

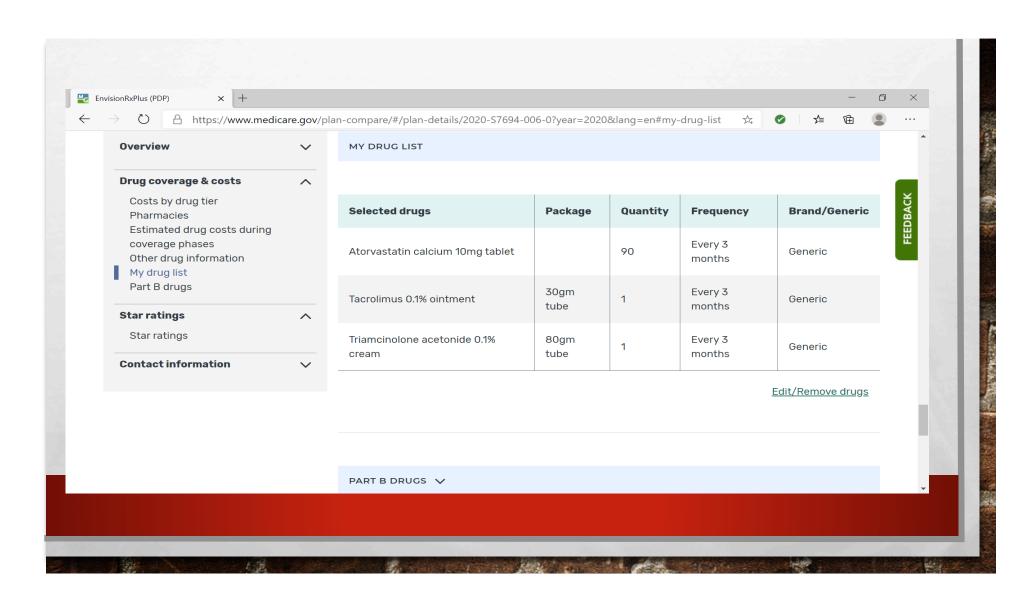
Plan Details

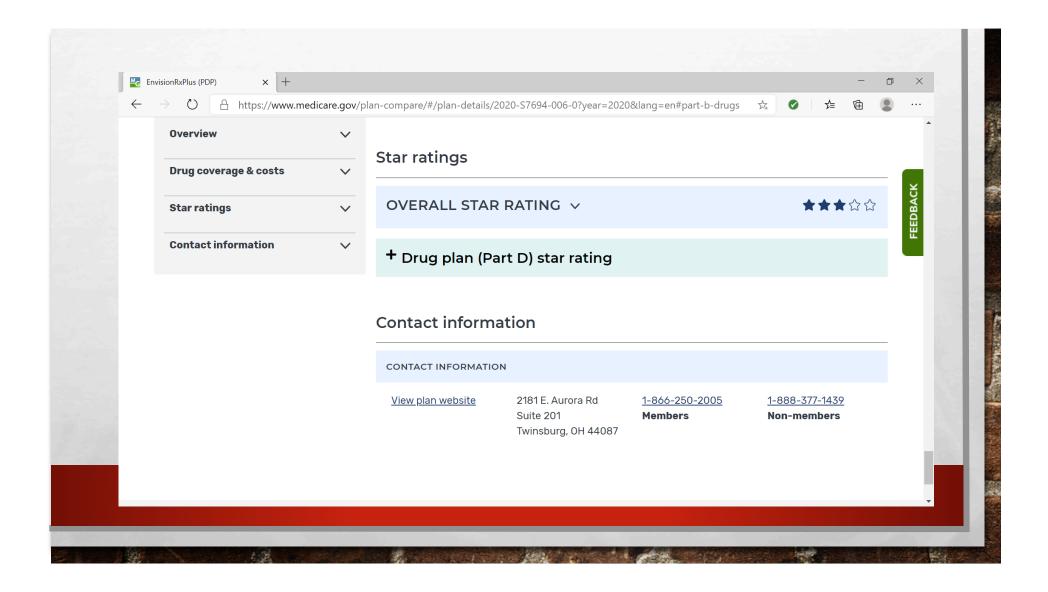
Enroll













- •SELECT A PLAN TO BUY
- **BUY ON-LINE OR ON THE TELEPHONE**





Start your 2020 plan enrollment

For 2020, you've chosen to enroll in AARP MedicareRx Saver Plus (PDP).

Plan ID: S5921-351-0

Plan Type: Stand-alone Medicare Prescription Drug Plan

The enrollment period you qualify for determines your coverage effective date below.

you get Medicare, and ends 3 months after the month you get Medicare. This

Enrollment Period Coverage effective date **Open Enrollment Period** January 1 of the following year. (October 15 - December 7) **Special Enrollment Period** Varies, generally the 1st of the month after the month you enrolled in your Medicare plan. You may be able to join, switch, or drop your Medicare Advantage and Medicare drug coverage when certain events happen in your life (like if you move or you lose other insurance coverage). **Initial Enrollment Period** If you enroll in a Medicare plan during the first 3 months of your Initial (New to Medicare) Enrollment Period, in most cases, your coverage starts the first day of your birthday month. However, if your birthday is on the first day of the If you're new to Medicare, you can join a Medicare Advantage Plan or Medicare month, your coverage will start the first day of the prior month. drug plan during the 7-month period that starts 3 months before the month

In Conclusion

- Remember: You Want the Plan With the Lowest <u>Overall</u> Cost. The Deductible, Premium and Cost of the Drugs Must be Considered Together, Not Individually When You Make Your Choice
- If Your Comparison Shows Any of Your Drugs as "NOT ON FORMULARY" an Exception Must Be Approved By the Rx Card Insurance Company to Be Covered
- With Little Practice You Will be Able to Input, Print and Understand How to Decide Which Medicare Part "D" Rx Choice is Best for you





- COUPONS AVAILABLE ON-LINE {GOOD RX AND OTHERS}
- SPECIAL DISCOUNTS FROM DRUG STORE CHAINS
- DRUGS AVAILABLE ON-LINE CANADA AND ELSEWHERE

BUT WILL NOT COUNT TOWARD

COVERAGE GAP OR CATASTROPHIC COVERAGE

WHERE TO GO FOR HELP

- FIRST, TRY TO USE THE MEDICARE WEBSITE WWW.MEDICARE.GOV/FIND-A-PLAN
- CALL MEDICARE HOTLINE AT 1-800-633-4227
- CALL PENNSYLVANIA HEALTH INSURANCE ASSISTANCE PROGRAM 1-800-783-7067
- CALL MAYOR'S COMMISSION ON SERVICES TO THE AGING 1-215-686-8450
- IF YOU HAVE EMPLOYER OR UNION COVERAGE, CALL THE PLAN ADMINISTRATOR
- ASK YOUR PHARMACIST FOR HELP



THE STATE HEALTH INSURANCE ASSISTANCE PROGRAM (SHIP)

SHIP is a national program that offers one-on-one counseling and assistance to people with Medicare and their families.

In Pennsylvania, this program is called APPRISE

- Primarily volunteers who are trained to counsel clients about their choices in Medicare
- Not associated with any insurance plans and do not get paid for signing people up
- All of the information you provide is private and confidential



- CENTER CITY/SOUTH PHILADELPHIA/WEST PHILADELPHIA
 CARIE: CENTER FOR ADVOCACY FOR THE RIGHTS & INTERESTS OF THE ELDERLY 215-545-5728
- NORTH PHILADELPHIA, NORTHEAST PHILADELPHIA EINSTEIN MEDICAL CENTER – PREMIER YEARS AT BROAD & TABOR, 215-456-7600
- IN OTHER PARTS OF PENNSYLVANIA: 800-783-7067

OUR CONTACT INFORMATION

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