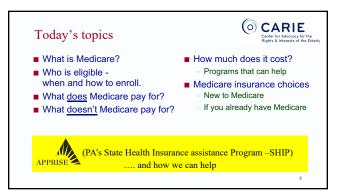




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Medicare includes: ■ Part A (Hospital Insurance) ■ Part B (Medical Insurance) helps cover helps cover Services from doctors and other Inpatient care in hospitals health care providers Outpatient care Blood Skilled nursing facility care (post discharge) Home health care Durable medical equipment (e.g., wheelchairs, walkers, ...) Hospice care Many preventive services Home health care (screenings, vaccinations, Annual Wellness Visit) (post discharge) ■ Part D (Prescription drug coverage) helps cover Cost of prescription drugs

3

Medicare eligibility: 65+

5



- After turning 65, individual qualifies for Medicare if they
 - Collect or qualify to collect Social Security or Railroad Retirement benefits
 - Or are a current U.S. resident and either
 - A U.S. citizen or a permanent resident having lived in the U.S. for five years in a row before applying for Medicare

Medicare eligibility: Under 65

- Individual not yet 65 qualifies for Medicare if
 - They have received Social Security Disability Insurance benefits for 24 months
 - OR they have End-Stage Renal Disease (ESRD- kidney failure)
 - OR If they have amyotrophic lateral sclerosis (ALS, also known as Lou Gehrig's Disease)

Signing up for Medicare

- You'll get Part A and Part B automatically:
 - If you're already collecting Social Security or Railroad Retirement Benefits on the first day of the month you turn 65.
 - If you get Social Security disability after 24 months (immediately if you have ALS).
- If you're close to 65, but not getting Social Security, you'll need to sign up for Medicare
 - Contact Social Security socialsecurity.gov/retirement

Initial Enrollment Period

Seven-month period including the three months before, the month of, and three months following a beneficiary's 65th birthday

Three months before birth month

Birth month

Three months after birth month

7

Special Enrollment Period

- If you do not enroll in Part B when first eligible (if, for example you have a group health plan through your own or your spouse's <u>current</u> employment)
 - You can enroll during an 8-month Special Enrollment Period which begins when your employment or health coverage ends.
 - Caution: COBRA coverage, retiree health plans, and Health
 Insurance Marketplace Plans are not considered coverage based
 on current employment. You are not ligible for a Special
 Enrollment Period.
 - Caution: If you enroll in Part B while you are still working, you will have to pay Part B premiums and the clock begins on the 6-month Medigap Open Enrollment Period.

General Enrollment Period

- If you did not sign up for Part B during your Initial Enrollment Period and you don't qualify for a Special Enrollment Period
 - You can sign up between January 1 and March 31 each year.
 - Your coverage will begin on July 1 of that year.
 - You may have to pay a higher premium –
 Part B late enrollment penalty
 - 10% premium penalty for each 12-month period of delayed enrollment added to current Part B premium
 - Must be paid every month as long as individual has Medicare, with few exceptions

9 10



Medicare does not pay for all your health care costs

■ You will pay:

Premiums: A *premium* is an amount you pay, typically monthly, to receive coverage.

Deductibles: A *deductible* is an amount you pay, typically annually, before coverage begins.

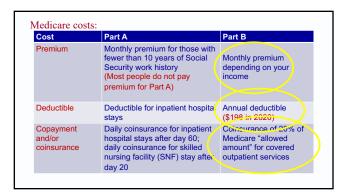
Co-payment: A specified dollar amount you pay as your share of the cost of each service you receive.

Co-insurance: A specified % you pay for certain services.

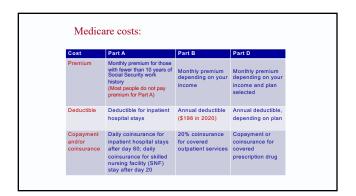
+ 100% of all not covered services/costs

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If your yearly income n 20				
File individual tax return	File joint tax return	File married & separate tax return	You pay each month (in 2020)	
\$87,000 or less	\$174,000 or less	\$87,000 or less	\$144.60	
above \$87,000 up to \$109,000	above \$174,000 up to \$218,000	Not applicable	\$202.40	
above \$109,000 up to \$136,000	above \$218,000 up to \$272,000	Not applicable	\$289.20	
above \$136,000 up to \$163,000	above \$272,000 up to \$326,000	Not applicable	\$376.00	
above \$163,000 and less than \$500,000	above \$326,000 and less than \$750,000	above \$87,000 and less than \$413,000	\$462.70	
\$500,000 or above	\$750,000 and above	\$413,000 and above	\$491.60	



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If your yearly income in 20	$\overline{}$						
File individual tax return	individual tax return File joint tax return File married & separate tax return						
\$87,000 or less	\$174,000 or less	\$87,000 or less	0				
above \$87,000 up to \$109,000	above \$174,000 up to \$218,000	Not applicable	\$12.20				
above \$109,000 up to \$136,000	above \$218,000 up to \$272,000	Not applicable	\$31.50				
above \$136,000 up to \$163,000	above \$272,000 up to \$326,000	Not applicable	\$50.70				
above \$163,000 and less than \$500,000	above \$326,000 and less than \$750,000	above \$87,000 and less than \$413,000	\$70.00				
\$500,000 or above	\$750,000 and above	\$413,000 and above	\$76.40				

May owe a late enrollment penalty if at any time after your Initial Enrollment Period there is a gap of ≥ 63 days when you don't have Part D or other creditable prescription drug coverage
 If you are subject to a late-enrollment penalty, you will pay your plan's monthly Part D premium plus an additional penalty calculated as one percent (1%) of the annual national base Medicare Part D monthly premium for each month you were without creditable prescription drug coverage.

Part D late enrollment penalty

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Creditable coverage

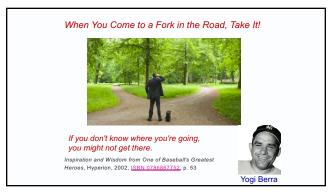
- Drug coverage considered as good as or better than Part D
- Individuals with creditable coverage will not have to pay a late enrollment penalty if they switch to Part D using Special Enrollment Period (SEP)
- Employers or plans should send current and former employees annual notice declaring whether their drug coverage is still considered creditable
- Beneficiary is eligible for SEP if:
 - They lost creditable drug coverage through no fault of their own or their benefit was reduced and is no longer creditable

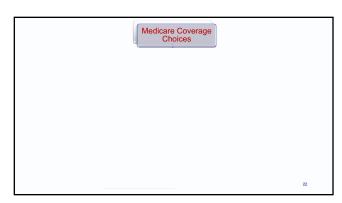
Medicare Coverage Choices??

■ How can I get insurance to help pay what Medicare does not pay?

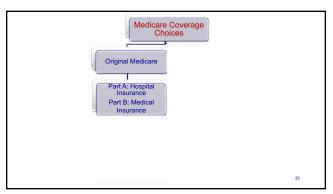
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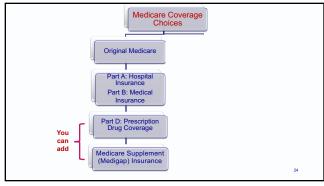
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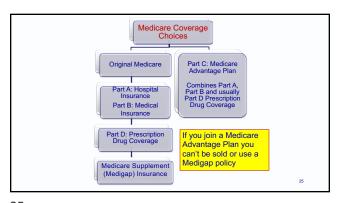


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Medicare Advantage (MA)	Original Medicare + Medigap	
Must have Part A and Part B	Must have Part A and Part B	
Networks of doctors and hospitals HMOs or PPOs	Can use any physician or hospital in the country that accepts Medicare	
Must follow the plan rules, referrals may be required	Medigap plans don't make decisions about what to cover	
Plans typically have co-pays or co-insurance	They pay a specified share of your medical bills that Medicare	
Plans have annual max out-of- pocket amount (max = \$7,550 in- network in 2021)	doesn't pay	
	27	

Medicare Advantage (MA)	Original Medicare + Medigap
Most MA plans include prescription drugs	Need to buy a separate Part D prescription drug plan
Can buy a MA plan through Medicare.gov	Cannot buy through Medicare.gov. Buy the plan directly from an insurance company, or with a broker. APPRISE can help.
May offer benefits, such as vision, dental, hearing, fitness, travel emergency that aren't part of traditional Medicare.	Some offer fitness, travel emergency.

27 28

Medicare Advantage (MA)	Original Medicare + Medigap
Can change your MA plan every year during the Medicare Open Enrollment Period (October 15 – December 7)	Guaranteed issue only during 6-month Medigap Open Enrollment Period. At other times, plans can use medical underwriting and deny coverage
Some plans have \$0 monthly premiums	Monthly premiums typically higher than MA plans
Spouses must buy separate policies.	Spouses must buy separate policies. Some companies offer household discounts.

Medicare Advantage (MA)	Original Medicare + Medigap			
Must have Part A and Part B	Must have Part A and Part B			
Networks of doctors and hospitals. Referrals may be required.	Can use any physician or hospital that accepts Medicare			
Must follow the plan rules.	Medigap plans don't make decisions about what to cover. They pay a specified share of your medical bills that Medicare doesn't pay.			
Most MA plans include prescription drugs	Need to buy a separate Part D prescription drug plan			
Can buy a MA plan through Medicare.gov	Cannot buy through Medicare.gov. Buy the plan directly from an insurance company, or with a broker. APPRISE can help.			
May offer benefits, such as vision, dental, hearing, fitness, travel emergency that aren't part of traditional Medicare.	Some offer fitness, travel emergency.			
Can change your MA plan every year during the Medicare Open Enrollment Period	Guaranteed issue only during 6-month Medigap Open Enrollment Period. At other times, plans can use medical underwriting and deny coverage.			
Some plans have \$0 monthly premiums	Monthly premiums typically higher than MA plans			
Spouses must buy separate policies	Spouses must buy separate policies. Some companies offer household discounts.			

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Supplemental insurance for Original Medicare (Medigap plans)

- Medigap plans are health insurance policies that offer standardized benefits to work with Original Medicare (not Medicare Advantage).
- They are sold by private insurance companies.
- If you have a Medigap plan, it pays part, or all, of remaining costs after Original Medicare pays first. Medigap plans may also cover health care costs that Medicare does not
- cover, like care received when traveling abroad. ■ Medigap plans only work with Original Medicare. If you have a

Medicare Advantage Plan, you cannot buy a Medigap plan.

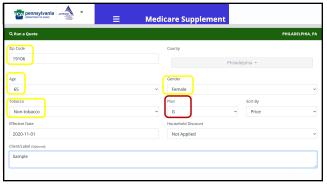
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	Medigap plans							* (You can't buy Plans C and F if you wer			
Benefits	Α	В	С	D	F*	G*	К	L	М	N	newly eligible for Medicare on or after
Medicare Part A	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	January 1, 2020).
coinsurance and											1
hospital costs (up											* Plans F and G also offer a high- deductible plan in some states. You pay
to an additional 365											
days after Medicare											for Medicare-covered costs (coinsurance
benefits are used)											copayments, and deductibles) up to the
Medicare Part B	100%	100%	100%	100%	100%	100%	50%	75%	100%	100%***	deductible amount of \$2,340 in 2020
coinsurance or											before your policy pays anything.
copayment											
Blood (first 3 pints)	100%	100%	100%	100%	100%	100%	50%	75%	100%	100%	* For Plans K and L, after you meet your
											out-of-pocket yearly limit and your yearly
Part A hospice care	100%	100%	100%	100%	100%	100%	50%	75%	100%	100%	Part B deductible (\$198 in 2020), the
coinsurance or											Medigap plan pays 100% of covered services for the rest of the calendar year.
copayment											services for the rest of the calendar year.
Skilled nursing			100%	100%	100%	100%	50%	75%	100%	100%	
facility care											* Plan N pays 100% of the Part B
coinsurance											coinsurance. You must pay a copayment
Part A deductible		100%	100%	100%	100%	100%	50%	75%	50%	100%	of up to \$20 for some office visits and up to a \$50 copayment for emergency room
Part B deductible			100%		100%						visits that don't result in an inpatient
Part B excess charges					100%	100%					admission.
Foreign travel		_	80%	80%	80%	80%			80%	80%	* Plans with Foreign travel will pay 80%
emergency (up to			00%	00%	00%	00%			5576	00%	after an annual \$250 deductible within the
plan limits)											first 60 days of trip. Lifetime limit of
pion inney			_	_							\$50,000. Contact your plan before travel
								pocket 2020**			for details
							iimit in	2020**			33
							\$5,880	\$2,940			

Buying a Medigap Plan vvnich letter plan do you want?
 Typically, the more extensive the coverage of the coverage of the companies (a G Plan is a G premiums se history of organization Financial outlook

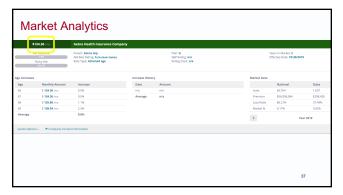
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Medigap Open Enrollment Period

Starts in the first month that you're covered under Medicare Part B, and you're 65 or older.

A one-time-only, 6-month period when federal law allows you to buy any Medigap policy you want that's sold in your state.

During this period, you can't be denied a Medigap policy or charged more due to past or present health problems.

If you apply for Medigap coverage after your open enrollment period, there's no guarantee that an insurance company will sell you a Medigap policy if you don't meet the medical underwriting requirements, unless you're eligible due to some special situations.

37 38

Medigap Open Enrollment Period

Annual Medicare Open Enrollment
Period (Oct 15 − Dec 7)

During which one can (and should)
review, and possibly change, your
Medicare Advantage Plan or Part D
Prescription Drug Plan

Choosing a Part D Prescription Drug Plan*
to add to your Medigap Plan
or a Medicare Advantage Plan that includes Rx Coverage*

Medicare gov

Preview 2021 Medicare plans

Vocari proving 2021 drug plans (Part D) not Medicare Advantage Plans

Vocari proving 2021 drug plans (Part D) not Medicare Advantage Plans

Starting beliator is, you can provid in 2021 parts.

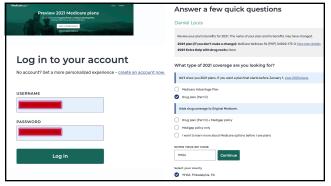
Log in or Create Account

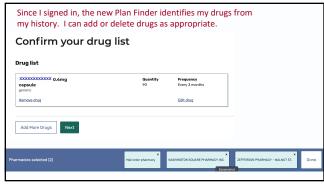
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* Beneficiaries with creditable coverage through a previous employer, the VA, or
TRICARE For Life may not need a Part D Prescription Drug Plan

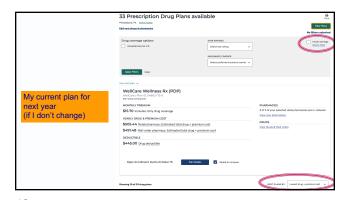
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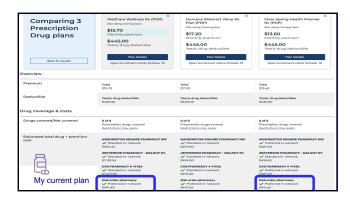
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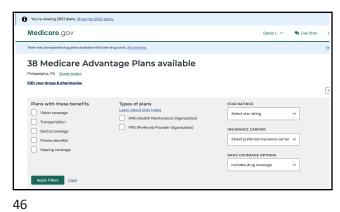


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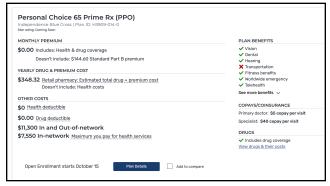


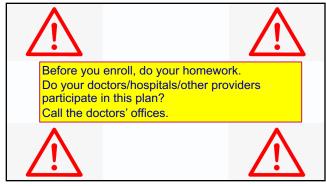






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If you already have Medicare:

- You don't need to sign up for Medicare each year. However, you can, and should:
 - If you don't have one, create a MyMedicare.gov account
 - Review your Medicare health and prescription drug coverage each year.
- Why review my coverage???

49 50

What's new for 2021?

- Lower out-of-pocket expenses for insulin if you join a "Part D Senior Savings Model" drug plan you could save hundreds of dollars
- If you have End-Stage Renal Disease you can join a Medicare Advantage plan
- Acupuncture for back pain Medicare will cover up to 12 visits in 90 days for chronic low back pain. Additional visits may be approved
- Increased coverage for telehealth and other "virtual" visits

If you already have Medicare – key dates:

..two-thirds of Part D stand-alone drug plan enrollees not receiving lowncome subsidies—nine million enrollees—will face higher monthly

Millions of Medicare Part D Enrollees Face

Increases in Premiums and Other Costs in

2020 if They Do Not Switch Plans During

premiums if they keep their current plan in 2020.

Open Enrollment

- October 15 to December 7
 Review (change?) your Medicare Advantage or prescription drug coverage. This includes returning to Original Medicare or joining a Medicare Advantage Plan.
- New coverage begins if you made a change. If you kept your existing coverage and your plan's costs or benefits changed, those changes will also start on this date.
- January 1 to March 31

If you're in a Medicare Advantage Plan, you can make one change to a different plan or switch back to Original Medicare (and join a stand-alone Medicare Prescription Drug Plan) once during this time. Any changes you make will be effective the first of the month after the plan gets your

51 52

Help with healthcare costs



- Medicare Savings Program
- Medicare Savings Program
 Helps with:
 Part B monthly premiums
 Gives ability to change Medicare Advantage
 Plans more often during the year.

 Extra Help

Extra Flep
Helps with:
Some or all Part D Premium and Deductible
Little to no co-pays for medications
Donut Hole Protection
PACE/PACENET

Helps: Lower prescription drug costs

All of these programs have income and other eligibility requirements.

APPRISE counselors can help you apply.

Final exam

54

- Medicare Basics
 - Parts A, B, C, and D
- Costs of Medicare
- Medicare Coverage Choices
 - Original Medicare
 - + Part D Drug Plan + Medigap
 - Part C: Medicare Advantage Plans

9



The State Health Insurance
Assistance Programs (SHIP)

SHIP is a national program that offers one-on-one
counseling and assistance to people with
Medicare and their families.
In Pennsylvania, this program is called APPRISE

Primarily volunteers who are trained to counsel clients
about their choices in Medicare

Not associated with any insurance plans and do not get
paid for counseling or enrolling people in any specific plan

All of the information you provide is private and confidential

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Join APPRISE! Become a Volunteer

- Help us help people like you
- Learn more about Medicare
- · Meet new friends

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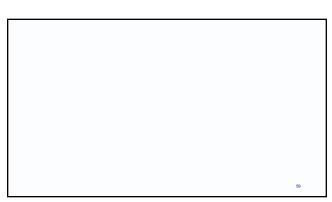
Make a real difference in your community



Contact your local APPRISE Office for more details or visit https://www.aging.pa.gov/Pages/Volunteer.aspx

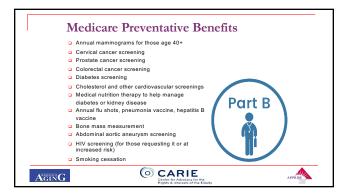
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Comparing Part D plans for 2021

- Plans will be different than in prior years
- The plan you choose may or may not have a deductible (in most cases the deductible does not apply to generic drugs)
- After that you will pay your share depending on the plan.
- Once you and your plan pays \$4,130 in a year (including the deductible) you will pay no more than 25% of the cost of the prescription drugs until you have spent \$6,550.
- After that catastrophic coverage will pay all but 5% of the cost for the remainder of the year.